

DIRECTOR, FINANCE

Executive Profile

Visionary leader able to drive a culture of excellence throughout the organization, focused on consistently exceeding expectations through innovation, collaboration, and teamwork. A Demonstrated ability to thrive within fluid business environments including fast-paced, high-growth periods, as well as cost-containment and cost-cutting cycles. A

Ambitious Director who creates strategic alliances with organization leaders to effectively align and support key business initiatives. Ability to build and retains high performance teams by hiring, developing and motivating skilled professionals.

Skill Highlights

- Corporate Consolidations
- Complex Change Management
- Financial Planning and Analysis
- Mergers and Acquisitions
- Project Management
- System Integration
- Business Process Re-engineering
- Strategic and Operational Planning

Achievements

Project Management:

- Successfully launched over 200 projects for Finance in FY14 and FY15 respectively
- Implemented Finance PMO to manage project lifecycle, and capital budget of \$45M
- Drove operational efficiencies for Stock Administration decreasing processing time by 70%
- Delivered \$13M enterprise solution for transacting, managing and reporting in the Treasury areas of Cash Operations, Investments and Foreign Exchange & Currency Option Management

Acquisition Integration:

- Designed, developed and implemented change management strategies that included tools and processes capable of scaling across large, complex acquisitions
- Drove Change Management strategies for both Tandberg and Starent Networks acquisitions
- Launched integration principles for integrating newly acquired companies

Corporate Controller's Office:?

- Pioneered strategy for Web 2.0/Collaboration technologies, improving collaboration across global Finance teams by creation of tools such as MyCloseSpace, and Process Central ??
- Guided highly skilled team to support the transition of over 60,000 employees from Ariba Procurement tool to the Oracle iProcurement tool, resulting in a 95% training and adoption rate

Professional Experience

Director, Finance

January 2010 to Current Company Name - City , State

- Manage high performing global team of 48 professionals to deliver system projects for Finance, Treasury Operations, Stock, Payroll, O2C, R2R, P2P, Tax, and Technical Accounting
- Streamlined capital planning process and implemented CFO reports to account for \$45M in capital expenditures
- Delivered 215 projects for Finance in FY15
- Developed and directed strategy for realigning organization to support projects globally
- Initiated complete training curriculum for staff resulting in high retainment

Senior Manager, Acquisition Integration

January 2008 to January 2010 Company Name - City , State

- Defined and implemented Governance model for integrations
- Formulation of project methodology, structure, and tools that enabled non-project managers to manage integrations
- Creation of a cross-functional team responsible for defining and developing repeatable communications process for large scale acquisitions
- Led Employee Enablement work-stream, responsible for organizational alignment, on-boarding of acquired employees, and migration of sites
- Developed and executed processes that streamlined acquisition announcement communications to both internal and external audiences
- Provided leadership and guidance to the Project Management Office to ensure people, process, and system changes were managed according to project methodology

Senior Manager, Finance

January 2003 to January 2008 Company Name - City , State

- Directed all aspects of Change Management, Program/Project Management, and Chief of Staff activities for the Global Corporate Controllers Office while partnering with executives to ensure strategic alignment

- Managed team of 33 employees
- Defined and implemented legal entity strategy for Finance
- Led and implemented change management strategy that led to the successful adoption of the Finance and Accounting Shared Services outsourcing model
- Managed budget in excess of \$4M
- Key contributor to Expense Management Leadership Team that reduced Cisco's operating expenses in excess of \$250M
- Provided thought leadership that streamlined processes creating tools and templates to enable project teams to move quickly and seamlessly through large complex projects
- Implemented first curriculum based training for the global Corporate Controllers Office
- Centralized Sourcing and Contracting across Cisco by providing strategy, governance, leadership and project management to Spend Management Organization

Program Manager, Finance

January 2001 to January 2003 Company Name - City , State

- Implemented marketing solutions for the U.S. Public Sector sales team
- Developed strategic partnerships with third party application vendors to enable end-to-end solutions
- Created materials to enhance Cisco's penetration of the public sector market, including print collateral, CDs, Web sites, seminars, trade shows, and events with an annual budget of \$1M
- Responsible for the launch of an IP telephony marketing campaign, generating \$12M in revenue
- Developed and implemented channel partner training for the IP Video Surveillance program, generating \$15M in revenue
- Successfully implemented internal tools US-wide to capture new program revenue

Manager, Finance

January 1998 to January 2001 Company Name - City , State

- Managed Operations team of 5 employees
- Drove operational excellence by launching tools to scale to business volumes, and support sales teams
- Provided direction and leadership to project managers implementing new and existing systems
- Responsible for the roll out of automated sales reporting tool to more than 150 users
- Increased efficiency of the POS claiming process by 50%
- Managed 2-Tier distributor relationships in relation to POS (\$4B in sales out) and inventory, as well as day-to-day operations
- Implemented daily POS reporting for greater visibility, including executive level reporting
- Led integration of acquired sales teams into Cisco

Senior Financial Analyst, Finance

January 1996 to January 1998 Company Name - City , State

- Responsible for consolidations, managing division budgets, and business partnering
- Oversaw Asia/Pacific P&L consolidations
- Developed and managed monthly and quarterly performance packages
- Partnered with country controllers for budgeting and forecasting
- Automated expense-tracking and forecasting
- Oversaw annual planning, outlooks, and quarterly financial results for the Internet Mail Group
- Managed annual budgets in excess of \$13M.

Competitive Pricing Analyst, Finance

January 1993 to January 1996 Company Name - City , State

Cost Schedule Analyst

January 1990 to January 1992 Company Name - City , State

Education

Certified Project Manager : Project Management , 2014 Stanford University - City , State , USA

Bachelor of Science : Business Administration/Finance San Jose State University Business Administration/Finance

Skills

P&L Management, Project Management, Communications, Leadership, Finance Operations, Tax, P2P, O2C, Compensation Services, Financial analysis, acquisition integration, budgeting, Change Management, forecasting, Process re-engineering