

## SALES

### Summary

I am clearly a loyal and friendly dedicated individual who has an ambition to succeed in any given environment. Although I have extensive experience in the Perishable Meats and seafood industry. I love to learn, and am always up to a challenge whatever the situation. I get along well with others, whilst also working efficiently on my own. I am seeking a position where I can develop and excel while giving my best to an employer.

### Skills

literate, MS Excel, Microsoft Word, AS400.

### Experience

Company Name May 2004 to August 2007 Sales

City , State

- Responsible for sales and marketing Fresh meat products and keeping accounts in balance.
- Responsible for resets, new store openings.

Company Name April 1997 to May 2004 sales and marketing

City , State

- Responsible for , Package meat products and keeping accounts in.
- balance.
- Responsible for cost effective advertising.
- Lines, Sunnyland Foods, Lykes, Ball.
- Park, Tennessee Pride, Foster Farms Corn Dogs, Gwaltney, etc.

Company Name February 1972 to March 1996 Key Account Sales Representative

City , State

- Promote and market Sunnyland products in Georgia, South Carolina, And Florida.
- Received.
- company's highest sales award 1974, 1978, 1983, 1985, and 1988.

### Education and Training

Management Training Programs at Florida State - Dudley M. Hughes, Macon, Georgia May, 1966 - Jul, 1968) Graduated 2 years of accounting and Bookkeeping, 1967, 1968 Management Training Programs at Florida State University, Principles and Methods of Persuasive Communications, Effective Human Relations as applied to sales

### Skills

accounting, advertising, AS400, balance, Bookkeeping, Computer literate, Human Relations, Management Training, marketing, market, MS Excel, Microsoft Word, Persuasive, sales