

SALE CONSULTANT

Summary

I'm driven to develop and implement fresh sales and marketing strategies with financial and operational discipline. Competitive Sales Rep with 2 years in sales with vast industry knowledge. Independent worker with high energy and great communication skills. I have a lot to thank to my last employer Boost Mobile of Mobile Factory for helping me advance in my sales skills and knowledge of different technology, such as phones and computers. Friendly Sales Associate proficient in managing all areas of sales and customer service in fast-paced retail environments. Excellent multi-tasker and team player. Reliable Sales Associate with strengths in inventory management, training, and customer service. Friendly, knowledgeable and hard-working team player. Customer service and sales expert who identifies customer needs and delivers solutions to problems.

Highlights

- Inventory management
 - Sales expertise
 - Accurate money handling
 - Team player mentality
 - Outgoing personality
 - Documentation familiarity
 - Verbal/written communication
 - Active listening
 - Cash handling accuracy
 - Detail-oriented
 - Cheerful and energetic
 - Flexible scheduling
 - Superior organization skills
 - Superior communication skills
 - Staff training and development
 - Fluent in Spanish
 - Dependable and reliable
 - Excellent multi-tasker
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Accomplishments

When I first started to work for Boost Mobile I didn't know a thing about sales or phones at all. I was so insecure about everything, until one day I decided to put all the petty thoughts aside and show my true strength and confidence. My sale skills went from zero to none to one hundred. My best day is when I sold 31 phones in one day with accessories, I was so proud about how hard I work to get to my goal. I have a lot of thanks to my coworkers because they showed me how to push myself to my highest limit and conquer my goals. They also showed me how to be a team player and to always help everyone and not just customers. One of the best months I had was when I sold 199 phones and over \$3,088 worth in accessories. Routinely helped as many as ten customers each day in a high-volume retail outlet. Fulfilled all supervisory duties when Store Manager was on vacation. I'm very proud on what I've learn over the couple of months working at Boost Mobile of Mobile Factory, I thank them for helping me develop my skills and making me into the person I am today.

Experience

Company Name March 2015 to November 2015 Sale Consultant
City , State

I Answered customers' questions and addressed problems and complaints in person and through the phone. I also helped customers select products that best fit their personal needs, and processed an average of 80 transactions each day in a timely manner. Maintained visually appealing and effective displays for the entire store. Educated customers on product and service offerings. Completed purchases with cash, credit and debit payment methods. Trained all new sales employees on effective techniques. Organized items in visually appealing manner. And Inventory checks throughout the day.

Company Name October 2014 to December 2014 Cashier
City , State

Working at Michael's Arts&Crafts my job was really simple and enjoying. My responsibilities were to assist customers with their needs, handle money throughout the day and give change back. Also with the seasonal position I had their I did learn a lot on how to greet customers and how to make sure that they were satisfied. I Completed purchases with cash, credit and debit payment methods. And Organized items in visually appealing manner.

Company Name February 2014 to June 2014 Front clerk

City , State

Accepted payment from customers and made change as necessary.Cleaned up spilled food, drink and broken dishes, and removed empty bottles and trash. Take cake orders over the phone.

Education

Northwood High School 2014 High School Diploma : History City , State , United states

During my four years of high school I did struggle to manage my grade but with the right push and motivation, I was able to achieve my goal. I managed to get all A's, B's and C's.

Work History

Company Name March 2015 to November 2015 Sales Consultant

City , State

Company Name October 2014 to December 2014 Seasonal Cashier

City , State

Company Name February 2014 to June 2014 Food Clerk

City , State

Skills

- Fast paced worker
- Attention to detail
- Customer service
- Fluent in Spanish
- Communication and verbal skills
- Fast learner