

## SENIOR VICE PRESIDENT OF GLOBAL INFORMATION TECHNOLOGY

### Executive Profile

High-energy results oriented Chief Information Officer offering global professional experience in managing complex information technology environments and cross-cultural teams while effectively aligning and supporting key company initiatives.

#### Skill Highlights

- Strategic Planning
- Results-Oriented
- Self-Motivated
- Customer-Oriented
- Project and Program Management
- Change Implementation
- Team Leadership
- Time and Resources Optimization

#### Core Accomplishments

##### *Project Management:* Â

- Managed cross-functional teams on large implementations and development projects through out full cycles of system development and Implementation methodologies.

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##### *Project Planning:* Â

- Developed successful implementation and migration project plans, providing and controlling detailed work-plans, data conversion and integration strategies, and production cutover & contingency plans.

##### *Solutions Modeling:* Â

- Performed business requirements gathering, gap/fit analysis, solution designs, development and deployment of application solutions.

##### *Technology Architecture:* Â

- Designed and implemented cutting-edge 24/7 technology infrastructure solutions, providing fail-over architecture and disaster recovery plans.

##### *Delivery Efficiency:* Â

- Delivered all assigned projects on time and within budget, realizing significant improvement of processing efficiency through in-depth performance analysis and process change.

##### *Risk Mitigation:* Â

- Conducted periodic risk assessments and mitigated risk by preparing and executing comprehensive testing strategies, which included complex business scenarios, and systematic stressed testing.

##### *Customer Relations:* Â

- Develop and maintain all accounts referenceable, providing mutually beneficial partnerships between employers and customers.

#### Professional Experience

Senior Vice President of Global Information Technology 06/2004 to Current Company Name City , State

Responsible for all aspects of Information Technology globally with a staff of 70 employees world wide.

- During my first year tenure, eliminated high dependency on consulting firm supporting an ERP system globally by developing, hiring and mentoring adequate IT staff resulting in the creation of self-sufficiency and the generation of about of \$2.5 million dollars savings per year.
- As one of the key members of the M&A team, planned, and delivered successfully in all of the acquisitions executed by the company, enabling the realization of anticipated benefits through the migration of systems and integration of technology.

- Delivered a single global suite of applications with seamless integration that provided significant efficiency gains, by eliminating duplicity, and streamlining business processes.
- Introduced our Engineering and New Product Development teams to the use of Project Life Cycle management system speeding up our introduction of new products to market
- Enabled effective analysis and decision making through improved analytical capabilities delivered in a single repository of reporting through one data model across all entities.
- Formed the company's first IT Steering Committee which is utilized as the forum for IT strategic planning and priority recommendations regarding major IT projects.
- Deployed reliable, scalable and fault tolerant technical infrastructure that has provided maximum up time and redundancy on all mission critical systems and technology
- Provided high-performance, high-availability and secured networks that are leveraged to facilitate voice, data and video communications among offices across the globe while generating significant cost savings.

Director of Information Technology 01/2002 to 06/2004 Company Name City , State

- Managed a large ERP implementation project and the technical infrastructure operations for a large replicator and distributor of DVD and VHS movies.
- Responsible for a staff of 20 IT professionals, directly involved in the implementation of new technology and business applications.
- Completed successfully and on-time the implementation of Oracle applications, after taking over a project that was significantly late and full of issues.
- Restructured the technical infrastructure of the company to be able to support the new ERP system through out all US locations.
- Led the analysis, design and deployment of web applications to provide customers with access to real-time information and services.
- Implemented a wireless inventory control solution through the use of Radio Frequency devices.
- Developed a new technical support model and implemented new policies and procedures for the processing of technical support requests.
- Hired and mentored new IT personnel for the post-production support of the new ERP application system.
- Trained overseas personnel on the implementation and configuration of Oracle applications.

Practice Director 01/1995 to 01/2002 Company Name City , State

- Managed projects ranging from \$500K to \$10M, with an average budget savings of 20% under estimate and ahead of schedule.
- Coordinated, directed, and managed a practice of 22 consultants.
- Prepared Request for Proposals responses for large-scale implementation projects.
- Performed full lifecycle project management and supervision of both permanent employees and contractors, domestic, and offshore.
- During my 7-year tenure at Oracle Corporation, participated in the business development of over \$24M of new contracts.
- Completed successfully, on time and on budget, several large-scale implementations of Oracle's ERP suite of applications for Fortune 100 clients.
- Conducted Functional and technical architecture assessments, providing customers with solution designs, implementation approach, and recommendations.
- Served as subject matter expert for the Supply Chain, Manufacturing and Financial aspects of several different projects.
- Managed multi-national virtual teams, operating on one large project from several different locations, achieved project benchmarks ahead of schedule/under budget.
- Worked closely with the development organization on integrated testing of product releases and customer pilots of new product.

Information Systems Director 01/1993 to 01/1995 Company Name City , State

- Managed business applications and technical infrastructure operations, for a 2,800-employee manufacturing and distribution company.
- Negotiated contracts, directed long-range planning, prepared and monitored budgets up to \$8M, and conducted ROI studies.
- Responsible for the implementation of Manufacturing and Financial systems domestic and overseas.
- Responsible for the planning and introduction on new business processes and technology infrastructure to support company's growth.
- Successfully completed the implementation of Oracle Financials, that resulted in the decrease of past due accounts and in the increase of accuracy and timeliness of financial reporting.
- Successfully concluded the implementation of manufacturing applications at facilities in Monterrey, Mex., resulting in the decrease of manufacturing cycles and the increase of supply chain performance at corporate targeted levels.

Information Systems Director 01/1990 to 01/1993 Company Name City , State

- Supported corporate-wide projects in the selection, delivery and management of new technology.
- Supervised traditional department management functions including fiscal responsibility, resource management, project management, and administrative detail As the Project Manager, successfully completed the implementation and integration of MAPICS, increasing company's up-sell capabilities, by enhancing Supply Chain Streamline.
- Successfully deployed new hardware and software architecture through out the company and reduced significantly the need for non-

integrated PC based systems.

- Implemented the use of Electronic Data Interchange with preferred business partners increasing customer service levels.
- Implemented the use of statistical performance measurements, allowing top management to monitor productivity, order fulfillment ratios, inventory accuracy and other productivity related targets.

Information Systems & Technology Manager 01/1985 to 01/1990 Company Name City , State

- Functioned as the Information Technology Manager while orchestrating the proposal and selection of new computing technology and Enterprise Resources Planning systems application.
- Successfully completed the implementation of MANMAN MRPII application.
- Designed, developed and implemented a Pull Material System to improve inventory control and KANBAN replenishment of critical material items.
- Designed, developed and implemented a Bar Code Labeling System to manage shipping and receiving of raw materials and finished product and to comply with customer standards.

Senior Systems Analyst 01/1984 to 01/1985 Company Name City , State

- Responsible for the implementation of retail industry best practices and for the development of new distribution and replenishment systems.
- Designed and implemented a multi-tier replenishment system, for a large chain of supermarkets.
- Participated in the designed an implementation of pricing & promotion systems and a sales forecasting system.

Education

B.S : Computer Science 1983 University of Texas at El Paso City , State

Computer Science

Languages

Bilingual - Fully fluent in English and Spanish.

Skills

• Experienced in strategic planning and execution.

• Considerable knowledge of business theory, business processes, management, budgeting, and business office operations.

• Substantial exposure to data processing, hardware platforms, enterprise software applications, and outsourced systems, including cloud SaaS and IaaS

• Excellent understanding of computer systems characteristics, features, and integration capabilities.

• Experienced with systems design and development from business requirements analysis through to day-to-day management.

• Proven experience in IT planning, organization, and development.

• Excellent understanding of project management principles.

• Constant focus on organization's goals and objectives.

• Demonstrated ability to apply IT in solving business problems.

• In-depth knowledge of applicable laws and regulations as they relate to IT.

• Strong understanding of human resource management principles, practices, and procedures.

• Proven leadership ability.

• Ability to set and manage priorities judiciously.